



Custom Salt
solutions
LLC

Customer Information Packet

Make Your Icy Season
Melt Away! TM



New Customer Information

Company Name _____
 Name _____
 *Tax ID# _____ *Please include a Reseller Permit for WA customers only.
 Physical Address _____
 Mailing Address _____
 City _____, State _____ Zip _____
 Phone # _____ Cell # _____
 Fax# _____ Email _____

Account Terms

There are two choices for billing your account. The first is billing for product at net 30 terms, on approved credit. You must fill out a business credit application (located in the back) and a personal guarantee to receive these terms. The second choice is per day credit card billing. After each day that you load product we will total and charge your credit card. A receipt will then be faxed or emailed to you.

_____ Initial that you have read and understand your responsibility and options for payment.

Select your payment method:

_____ Approved Credit _____ Credit Card

How would you like to receive your receipt?

_____ FAX _____ EMAIL

Credit Card If applicable

Name on card _____
 Card # _____ Exp. Date _____ / _____ VIN# _____
3 digit # located on back
 Card Mailing Address _____
 City _____, State _____ Zip _____

Products & Services List

BAGGED GRANULAR

- A premium blend of sodium chloride with calcium and magnesium
- Offered in 50lb bags
- Purchase by the bag or by the pallet (48bags/pallet)

ROAD SALT

- Treated with magnesium chloride and YPS
- 97% pure course granular
- <3% moisture content
- Limited effectiveness in colder temperatures
- Sold by the ton
- Pickup and delivery available

BRINE SALT

- A high quality salt
- Screened for debris and kiln dried
- Reduced moisture makes it ideal for brining
- Low cost to produce
- High rates of application
- Sold by the ton
- Pickup and delivery available

SO-CAL

- A blend of sodium and calcium chloride
- PNS approved
- Corrosion inhibited
- Low cost
- Application rates similar to magnesium chloride
- Sold in various volumes
- Pickup and delivery available

CACL₂

- A calcium chloride
- Penetrates ice faster
- Releases heat to melt at lower temps
- Melts more ice per volume
- Low application rates
- Sold in various volumes
- Pickup and delivery available

24/7 SELF-SERVICE CARD LOCK

- Get the product you need when you need it
- Open from October 15st-March 31st
- SO-CAL is available at all four stations while CACL₂ is currently available at the Nelson station (Spokane)

BULK STORAGE TANKS

- Available for on site set up
- 1,000 to 10,000 gallon tanks available
- Free delivery and setup with product purchase agreement
- Limited to stock on hand and varies throughout the season

CUSTOM BLENDING

Custom Salt Solutions provides custom blending. We use only the highest quality products made from our best sources to meet your specifications. We can create batches using specific rates of sodium chloride, calcium chloride, and corrosion inhibitors. Custom blending is a suitable solution for areas that are difficult to maintain and can be cost effective.

Our Liquid De-icers

CALCIUM CHLORIDE LIQUID DE-ICER (CA_{CL}2)

- Application rate: 30 - 40 gallons/LN. mile (acre).
- Works in sub-zero temperatures, as low as *-25° F.
- As the temperature drops your application rate **DOES NOT** increase.

SO-CAL LIQUID DE-ICER

- SO-CAL is a blend of sodium & calcium chloride
- PNS approved
- Corrosion Inhibited
- Application rate: 30 - 50 gallons/LN. mile (acre).
- Effectively melts ice down to *-9° F.
- Save up to 28% /LN. mile (acre) over the same area treated with magnesium chloride

VS Magnesium Chloride

MAGNESIUM CHLORIDE

- Application rate: 40 - 80 gallon/LN. mile (acre).
- Magnesium chloride loses effectiveness at 20° F.
- As the temperature drops your application rate **MUST** increase to melt the same amount of ice.
- Magnesium chloride will become a greasy, slick hazard and freeze to the road surface in temperatures below 20° F **NO MATTER** the application rate.
- Magnesium chloride tracks into business on people's shoes making the carpets black and the tile floors slick and greasy. Vehicle tires also moving it off site and down the street leaving your application site lacking in performance.
- Magnesium chloride is twice as damaging to concrete surfaces also known as spalling.¹
- Magnesium chloride can be 10 times more corrosive to mild steel.²
- Magnesium chloride is three times more toxic to the environment.³

- 1) Pittsburgh Testing Laboratory. Unpublished Report. Standard Test Method for Scaling Resistance of Concrete Surfaces Exposed to Deicing Chemicals. ASTM C 672-91 Guide to Durable Concrete, American Concrete Institute, 201.2R-92 Cody, Robert D, AM Cody, Pg Spry and GL Gan, "Concrete Deterioration by De-icing Salts: An Experimental Study". Chiefly funded by the Iowa Dept. of Transportation, Project # HR-355.
- 2) NAcE Corrosion Data Survey, Metals Section. Third Edition. Control Services. Unpublished Study. Registry of Toxic Effects of Chemical Substances, Lewis RJ SR, Sax's Dangerous Properties of Industrial Materials. Ninth edition. 1998. Ministry of the Environment, Province of British Columbia, File: 10-3-3-20: 1990.
- 3) Rase, Thomas J, "Calcium Nutrition Affects Cold Hardiness, Yield, and Fruit Disorders of Apple and Pear Trees". Journal of Plant Nutrition, 19(7), 1996. Bogemans, J, L Neirincks and JM Stassart, "Effect of Deicing Chloride Salts on Ion Accumulation in Spruce:. Plant and Soil, 113. 1989. Letter from LT Hubbard, Pe, Director of Municipal Liquid and Environmental Waste Branch, Environmental Protection Division, Quebec Ministry of the Environment to the Ministry of Transportation.

Bagged Granular

CRYSTALBLUE ICE MELT

Make Your Icy Season Melt Away!™



CRYSTAL BLUE is a granular salt product that is a sodium chloride based salt enhanced with calcium and magnesium.

- *Fast Acting Ingredients*
- *Treat/Pre-Treat Surfaces*
- *Works as Low as -9°*
- *Available by bag or pallet (48/pallet)*

INGREDIENTS

NaCl	92%
CaCl ₂	5%
MgCl	3%

CASE

7647-14-5
10043-52-4
7791-18-6

Distributed by:





Facility Use Agreement

As a customer of Custom Salt Solutions we offer you the opportunity to use our liquid de-ice stations. They are open 24/7 from October 15st until March 31st. It is our intention to make these stations as easy to use, safe to operate, and reliable as possible. We are continuously working behind the scenes to make this possible.

Due to vandalism over the last two summers, we are installing 24 hour CC video surveillance equipment at every station. It is not, nor will it ever be, our intention to watch authorized users at these stations. The surveillance equipment is intended to watch the surrounding areas, helping to insure your safety and the safety of our equipment. All though willful or accidental damage(s) to this equipment will result in restitution for the damage(s) and temporary or permanent I-Button deactivation.

Maintenance is and always will be a high priority to us; this may disable a station temporarily for repairs. We always try to do maintenance on off peak days to minimize any interference to normal operations.

To help us service you better, please feel free to contact us with concerns, comments or suggestions about our stations.

By signing this agreement, I (print name) _____ understand that I am responsible for all products that are pumped out of any station(s) by my issued I-Button and any I-Button(s) issued to my crew.

Signature _____

Company Title _____

Company _____



Personal Guarantee

The within guarantee is made for the benefit of, and to obtain credit on a continuing basis from Custom Salt Solutions, LLC. The undersigned hereby guarantees the performance of all obligations of _____, including, but not limited to, payment of all present and future indebtedness to Custom Salt Solutions, LLC, whether secured or unsecured and regardless of how the indebtedness is represented or incurred and regardless of prior notice, demand or pursuit of remedies against the party primarily liable. The undersigned consents to any extensions or alterations of any obligation and guarantees such with out prior notice. This guarantee shall continue effect until the undersigned has notified Custom Salt Solutions, LLC in writing via certified mail of its cancellation, but such cancellation shall not alter any obligation of the undersigned arising there under prior to receipt of such written notice.

The undersigned hereby authorizes Custom Salt Solutions, LLC or its agent to investigate his/her credit and authorized any bank, mortgage lender or landlord, credit reference or any other part to release information to Custom Salt Solutions, LLC or its agent, and hold harmless for said disclosure. The undersigned grants a security interest in all goods sold, and agrees to pay reasonable attorney's fees and cost of collection and interest at the maximum legal rate in the event of any default under this obligation.

Print Name _____

DOB ____ - ____ - ____ SS# _____

Signature _____

Date _____



P.O. Box 141875
 Spokane, WA 99214
 Phone (800) 729-7776
 (509) 928-0229
 Fax (800) 290-7031
 (509) 928-7903
 Email air@airfactz.com

Client Name	
Rental/Unit Address	
Requesting Agent	
Telephone Number	
Fax Number	
Type of Report (circle one)	Business Profile - Business Owner Profile Small Business Intelliscore

**BUSINESS CREDIT PROFILE AND BUSINESS OWNER CREDIT PROFILE
 AUTHORIZATION AND RELEASE TO PROCURE CONSUMER REPORTS**

A. APPLICANT

Legal Business Name _____
 (List all Trade Names, DBA's and/or Divisions or Subsidiaries)
 Street Address _____ City _____ State _____ Zip _____
 Mailing Address _____ City _____ State _____ Zip _____
 Phone _____ Fax _____ Email _____
 Type of Business _____ Years in Business _____

B. BUSINESS INFORMATION

FEIN (Federal Tax Identification No.) (if applicable) _____ or SS# _____
 Sole Proprietorship _____
 Partnership Partner _____
 Partner _____
 Corporation/LLC President/Member _____ Vice President/Member _____
 (Circle one) Secretary/Member _____ Treasurer/Member _____
 Other: LP / LLP / Joint Venture / Trust
 Principal/Partner/Trustee _____
 Principal/Partner/Trustee _____

CONSENT TO OBTAIN CONSUMER CREDIT REPORT

The undersigned individual who is principal proprietor or partner of the entity applying for business credit, and therefore desirous of a business relationship with _____, recognizing that his or her individual credit history may be a factor in the evaluation of the credit history of the applicant, hereby consents to the use of the consumer credit report of the undersigned by _____ as may be necessary in the credit evaluation process and for periodic review for the purpose of maintaining the credit relationship.

 Sign Name Print Name Date

 Sign Name Print Name Date

The Federal Equal Credit Opportunity Act (ECOA) prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter into a binding contract), and any applicable State and Local laws; because all or part of the applicant's income derives from any public assistance program; or because the applicant has, in good faith, exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with law concerning this creditor is the Federal Trade Commission, Division of Credit Practices, 600 Pennsylvania Avenue, NW, Washington, DC 20580.