



INFORMATION.
DEVELOPMENT.
SUPPLY.

Make Your Icy Season Melt Away!™

2018-2019
CUSTOMER PACKET

© 2018



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DEAR CUSTOMER,

Welcome to Custom Salt Solutions! When I first started out, my passion was to provide a company that was based on loyalty to customers which drove me to creating a personal relationship with my clients. Over time, my team and our clientele grew. We now serve customers all over the Pacific Northwest with the desire to spread even further. We strive to provide an ongoing and lasting relationship with our customers by empowering them to make well educated decisions. We provide this with our extensive knowledge, excellent services, and quality products. We hope you are pleased with our services and products as much as we enjoy providing them to you.

Sincerely,

John L. McIntyre, Founder

GRANULAR DI-ICE

CRYSTAL BLUE

- Sodium Chloride coated with Calcium Chloride
- Fast acting ingredients
- Pretreat or Treat icy surfaces
- Works as low as -9°
- Purchase by the pallet
(25lb:96/pallet, 50lb:48/pallet)

ROAD RAGE

- Type C Road Salt enhanced with Magnesium Chloride
- 97% pure coarse granulars
- 3% moisture content
- Sold by the ton
- Pick-up and delivery available with purchase agreement.

MANUFACTURED BY US!

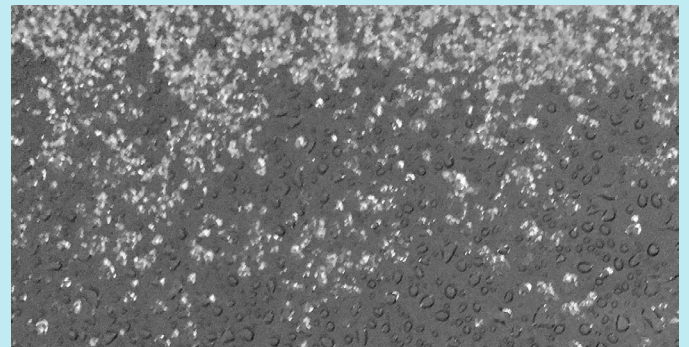
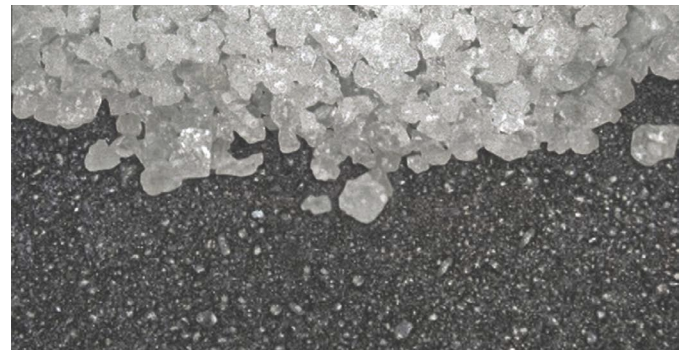
LIQUID DE-ICE

SO-CAL

- A blend of sodium and calcium chloride
- Low cost
- PNS approved
- Corrosion inhibited
- Application rates similar to magnesium chloride

HEAT WAVE

- A calcium chloride
- Penetrates ice faster
- Releases heat to melt at lower temps
- Melts more ice per volume
- Low application rates





24/7 CARDLOCK SYSTEM

- Open from October 15th through March 31st
- SO-CAL is available at three stations while Heat Wave is currently available at the one.

BULK STORAGE TANKS

- Available for on site set up
- 1,000 to 10,000 gallon tanks available
- Delivery and set up available with product purchase agreement
- Limited to stock on hand and varies throughout season
- Removal fees apply

*Get product when
you need it!*



COMPANY NAME _____

NAME _____

*TAX ID# _____ *Please include a Reseller Permit for WA customers only.

PHYSICAL ADDRESS _____

MAILING ADDRESS _____

CITY _____, STATE _____ ZIP _____

PHONE # _____ CELL # _____

FAX# _____ E-MAIL _____

ACCOUNT TERMS

There are two choices for billing your account. The first is billing for product at net 30 terms, on approved credit. You must fill out a business credit application (located in the back) and a personal guarantee to receive these terms. The second choice is per day credit card billing. After each day that you load product we will total and charge your credit card. A receipt will then be faxed or e-mailed to you.

_____ Initial that you have read and understand your responsibility and options for payment.

Select your payment method:

Approved Credit Credit Card

How would you like to receive your receipt?

FAX E-MAIL

In order to better serve you, how successful would you say your last three years of granular sales have been?

What matters to you when taking on a new product? _____

Applicant Signature

Date

Please Print Name (if physically submitting form)

SUBMIT

